

## American Bell Micro Buys Brazil's Net Storage

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Bell Microproducts, Inc., an provider of a wide range of high technology storage products, today announced that it has acquired Net Storage Computers, LTDA., headquartered in São Paulo, Brazil.

Net Storage is a leading distributor of storage products and peripherals to VARs and system integrators in Brazil. Their strategic partners include Intel, Seagate, LG, Western Digital and AMD.

The company has annual revenue of approximately US\$ 40 million. The acquisition is expected to be added to Bell Microproducts' earnings during the second half of 2005.

"We are delighted with the acquisition of Net Storage," stated Don Bell, President and Chief Executive Officer of Bell Microproducts Worldwide.

"Net Storage is highly regarded in Brazil for its strength in storage products distribution. We have had a long-standing relationship with the Net Storage team and they have demonstrated significant expertise in profitably building their business in Brazil.

"This acquisition reflects a continuation of our strategy to expand our business in geographies and product segments which have a positive impact on our business, and which will be accretive to our margins and profitability.

"We have successfully expanded our Latin American operations into Chile and Mexico, and this acquisition significantly increases our presence in another major Latin America marketplace."

"This acquisition directly reflects the implementation of Bell Microproducts' strategy of expanding our business in Latin America," stated Lou Leonardo, President of Bell Microproducts Latin America.

"We will begin by increasing our product offerings in Brazil and together we will expand relationships with key suppliers who are common to both companies, and add new suppliers to strengthen the overall products and services available to our customers."

"Net Storage is excited to join the worldwide Bell Microproducts team," stated Villas Santos, Founder and CEO of Net Storage.

"Bell Microproducts has been a true partner as we have grown our business, and with this transaction we are excited about the opportunity to accelerate the growth and profitability of Net Storage. We have similar values and share a core base of top suppliers which will serve as a strong foundation as we expand our business."

### Bell Microproducts

Bell Microproducts's offering includes semiconductors, computer platforms, peripherals, and storage products of various types including desktop, high-end computer and storage subsystems, fiber channel connectivity products, RAID, NAS and SAN storage systems and back-up products.

Bell Microproducts is an industry-recognized specialist in storage products and is one of the world's largest storage-centric value-added distributors.

The Company's products are available at any level of integration, from components to subsystem assemblies and fully-integrated, tested and certified system solutions.

Trained and certified technical personnel provide these services at Bell Microproducts' ISO 9001:2000 facilities. Bell Microproducts markets and distributes more than 140 brand name product lines, as well as its own Rorke Data storage products and Markvision memory modules, to original equipment manufacturers (OEMs), contract electronic manufacturing services (CEMS) customers, value-added resellers (VARs) and system integrators in the Americas and Europe.

### Net Storage

Net Storage is a major value-added distributor with offices in São Paulo, Rio de Janeiro, Porto Alegre, Recife, and Belo Horizonte. Net Storage represents a wide range of products from system builder products to storage solutions.

The company focuses on bringing the newest technology and services to its channel partners throughout Brazil. It services all channels including VARs, integrators, and retailers.

Net Storage is also the exclusive distributor for Megaware products, including servers, systems and PC kits, throughout Brazil.

Bell Microproducts, Inc - [www.bellmicro.com.br](http://www.bellmicro.com.br)