

## Brazil Giant Carbocloro to Run on Pilot Software

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Carbocloro Indústrias Químicas from Brazil has selected American-based Pilot Software for controlling its operations. Carbocloro is the latest addition to Pilot's South American customer roster.

Producing a complete line of chloralkali products, Carbocloro provides the raw material for a large segment of Brazilian industry.

Its products include the basic components used in the production of everyday household items such as soaps, detergents, medicine, plastic, foodstuffs and textiles.

"The addition of Carbocloro, a company whose record of operational excellence speaks for itself, is yet another sign of the growing market need for Pilot's solutions in South America," said Kurt J. Bilafer, vice president, worldwide sales & services, Pilot Software.

"As a company who shares our understanding of performance management's essential role in operational success, we are delighted that Carbocloro chose Pilot."

Pilot Software's operational performance management solution is exclusively distributed in Latin America by Extend Software, a leading supplier of analysis information management and integration solutions.

Carbocloro S.A. Indústrias Químicas has been present in Brazil since 1964 and is a joint venture between UNIPAR - União de Indústrias Petroquímicas S.A. (a privately-owned Brazilian group active in the chemicals and petrochemicals areas) - and the American company, Occidental Chemical Corporation.

Founded in 1993, Extend Software is a Brazilian consulting company specializing in the development and deployment of analysis information management and integration solutions.

The master distributor in Latin America for Pilot Software's award-winning operational performance management solutions, Extend also distributes financial reporting, budgeting and planning applications from Prophix Software and data enterprise management technology from Metawarehouse Inc.

Pilot Software is privately held with funding from Excelsior Venture Partners III, LLC, a private equity fund managed by U.S. Trust; G-51 Capital, a Texas-based venture capital firm; and individual investors, including management team members.

Pilot Software - [www.pilotsoftware.com](http://www.pilotsoftware.com)